

## Here's why Medius matters

### TO THE MARKET

Medius offers a global full S2P suite platform with strong P2P capabilities, a strong presence in the Middle Market segment, and competitive value proposition for the Large Enterprise market segment too.

### TO CUSTOMERS

Medius S2P customers benefit from a robust and unified platform that boosts their S2P process automation, controls, and insights. The platform keeps investing in its AI-ML and now Gen AI capabilities to enhance your processes and provide a superior user experience

### TO BUYERS

Medius has 20+ years of experience in the AP and e-pro space. Medius offers a full S2P (P2P) solution. Its P2P capabilities are well-positioned within the Middle Market in our Solution Map Benchmark. Medius also works with consulting partners to deliver broader change management programs.

MODULE AP/I2P

LEGEND



NO DATA



BELOW BENCHMARK



AT BENCHMARK



ABOVE BENCHMARK



The benchmark is based on the average performance of 26 vendors considered in this category.

## Functionality scores

MARKET FIT **SME** **MID** **LARGE**  
<\$100M \$100M-1B >\$1B

### Enabling Services and Platform Technologies

Category	SME	MID	LARGE
<b>Analytics</b> Extent of platform-level capability to serve as a foundation for analytics, natively or through integrations	=	+	=
<b>Supplier Portal</b> Extent of platform-level capability to support a basic level of supplier interaction	=	+	=
<b>Technology</b> Underlying platform foundations (e.g., underlying architecture, standards, integration and UX)	=	+	=

### SXM

Category	SME	MID	LARGE
<b>SIM</b> Extent of platform-level capability to support supplier information management	=	+	=

### I2P

Category	SME	MID	LARGE
<b>Invoicing</b> Extent of platform-level invoice management capabilities	=	+	+
<b>Financing</b> Extent of platform-level e-invoicing financing program support	=	=	=
<b>Payments</b> Extent of platform-level (early) payment and financing capabilities	=	+	+

## Customer scores

Based on 5 customer references

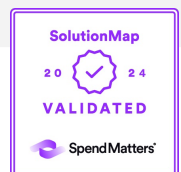
Quick deployment	=
Process expertise	=
Compliance expertise	=
Ability to handle our company's specific needs	=

### POSITIVE CUSTOMER FEEDBACK

- Very responsive and agile in working
- Willingness to help and advise ad hoc requests
- innovation and ability to work closely with customers on their needs.
- Large enough to be an industry impacter, small enough to deliver a custom system
- Innovative company with great understanding of NHS processes, rules and regulations  
Very good integration knowledge Excellent after sales support Ability to develop S2P solution based on the changing NHS environment

### STRENGTHS

- A robust payment solution, including cross-border payments.
- A complete partner ecosystem for e-invoice compliance and tax validation.
- Robust AP automation capabilities that cover data capture, invoice matching, coding and validation.



## SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

